

Federation of Clinical Immunology Societies
Statement of Financial Position
As of July 31, 2023

Assets

| | |
|--|------------------------|
| BMO Harris Bank - Checking | 128,585.55 |
| PNC - Money Market | 12,775.20 |
| Axos Bank - Money Market | 198,219.42 |
| Spring Bank - Money Market | 239,085.59 |
| First Internet Bank - CD | 247,500.24 |
| Charles Schwab - Investment | 1,552,875.34 |
| | 2,379,041.34 |
| Gift Cards | 2,850.00 |
| Accounts Receivable: | |
| Abata Therapeutics - FOCIS 2023 Copper Sponsorship | 1,000.00 |
| Bio X Cell - FOCIS 2023 Gold Sponsorship | 25,000.00 |
| Biolegend - FOCIS 2023 Sponsorship Billback | 8,915.40 |
| Gilead - FOCIS 2023 Gold Sponsorship | 25,000.00 |
| IGM Biosciences - FOCIS 2023 Silver Sponsorship | 10,000.00 |
| JEM - FOCIS 2023 Bronze Sponsorship | 2,000.00 |
| Lupus Research Alliance - FOCIS 2023 Silver Sponsorship & Sponsorship Billback | 17,658.10 |
| NextCure - FOCIS 2022 Copper Sponsorship | 2,500.00 |
| Qiagen - FOCIS 2023 Bronze Sponsorship | 5,000.00 |
| Regneron Pharmaceuticals - FOCIS 2023 Gold Sponsorship | 25,000.00 |
| Sonoma Biotherapeutics - FOCIS 2023 Bronze Sponsorship | 5,000.00 |
| The Autoimmune Association - FOCIS 2023 Gold Sponsorship | 25,000.00 |
| The Transplantation Society - FOCIS 2023 Bronze Sponsorship | 5,000.00 |
| | 157,073.50 |
| Prepaid Expenses: | |
| Estancia La Jolla Hotel - 2024 Advanced Course Hotel Deposit | 50,000.00 |
| Hootsuite - Annual Subscription 1/1/2024 - 5/22/2024 | 17.95 |
| Moosend - Email Platform Annual Subscription 1/1/2024 - 4/27/2024 | 307.20 |
| Network Solutions - Domain Renewal 1/1/2024 - 2/7/2025 | 39.99 |
| Management Fee | 61,143.21 |
| | 111,508.35 |
| Total Assets | \$ 2,650,473.19 |

Liabilities & Net Assets

Liabilities

| | |
|---|-------------------|
| Deferred Income: | |
| 2024 Membership Dues | 1,278.30 |
| 2025 Membership Dues | 468.32 |
| | 1,746.62 |
| Accounts Payable | |
| Marriott Copely Place - FOCIS 2023 Final Hotel Bill | 242,282.39 |
| Miscellaneous - FOCIS 2023 Reimbursements | 6,834.76 |
| American Express Credit Card | |
| | 250,863.77 |
| Total Liabilities | 250,863.77 |

Net Assets

| | |
|---|------------------------|
| Unrestricted Net Assets | 2,283,121.33 |
| Research Fund Designated Net Assets | 140.00 |
| Fellows Fund Designated Net Assets | 13,446.00 |
| Current Increase in Net Assets - YTD | 102,902.09 |
| | 2,399,609.42 |
| Total Net Assets | 2,399,609.42 |
| Total Liabilities & Net Assets | \$ 2,650,473.19 |

Federation of Clinical Immunology Societies
Statement of Activities
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|---|------------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Income | | | | | |
| General/Miscellaneous | - | 75.00 | 2,500.00 | (2,425.00) | 1,275.00 |
| Interest | 1,416.49 | 8,932.15 | 6,600.00 | 2,332.15 | 7,095.09 |
| Membership Dues | 405.00 | 80,714.98 | 83,900.00 | (3,185.02) | 82,256.71 |
| E-Pub/Website/Advertising | - | - | 5,000.00 | (5,000.00) | 4,800.00 |
| In-Kind Sponsorships | - | - | - | - | - |
| Education* | 162.00 | 239,923.00 | 594,761.65 | (354,838.65) | 146,090.00 |
| Annual Meeting* | 23,729.80 | 847,657.80 | 1,137,380.00 | (289,722.20) | 996,386.11 |
| Designated Fellows Fund Donations | - | - | - | - | 1,100.00 |
| Total Income | \$ 25,713.29 | \$ 1,177,302.93 | \$ 1,830,141.65 | \$ (652,838.72) | 1,239,002.91 |
| Expenses | | | | | |
| Personnel & Facilities** | 25,572.98 | 148,002.84 | 244,850.73 | (96,847.89) | 258,495.19 |
| Infrastructure | 1,665.00 | 11,655.00 | 19,980.00 | (8,325.00) | 19,980.00 |
| Strategic Planning | - | 62,106.02 | 67,515.58 | (5,409.56) | - |
| Legal/Audit Fees | 1,500.00 | 6,634.25 | 8,500.00 | (1,865.75) | 7,775.00 |
| Licensing Fees | - | 54.00 | 250.00 | (196.00) | 79.00 |
| Insurance | - | 3,183.00 | 3,183.00 | - | 3,069.00 |
| Office Supplies | - | 283.10 | 500.00 | (216.90) | 370.64 |
| Letterhead/Envelopes | - | - | 50.00 | (50.00) | - |
| Postage & Handling | 14.40 | 116.00 | 300.00 | (184.00) | 322.73 |
| Copy/Fax Services | 42.52 | 490.97 | 800.00 | (309.03) | 660.06 |
| Individual Membership | 196.00 | 196.00 | 2,500.00 | (2,304.00) | - |
| Member Society Meeting Support | - | 3,000.00 | 19,020.00 | (16,020.00) | 3,408.14 |
| FCE* | 40,820.27 | 41,033.07 | 52,375.00 | (11,341.93) | 46,616.47 |
| Education Committee* | 394.35 | 394.35 | 485.00 | (90.65) | 446.04 |
| Membership and Scientific Outreach Committee* | 248.61 | 248.61 | 240.00 | 8.61 | 32.25 |
| WICI* | 340.18 | 348.78 | 645.00 | (296.22) | 322.75 |
| Steering Committee* | 2,012.89 | 2,012.89 | 9,485.00 | (7,472.11) | 7,309.09 |
| Board of Directors* | 11,653.58 | 12,058.09 | 35,781.00 | (23,722.91) | 36,383.60 |
| Technology/Communication | - | 7,255.00 | 11,047.97 | (3,792.97) | 12,601.57 |
| Bank Charges/CC Fees | (783.98) | 15,222.74 | 22,510.00 | (7,287.26) | 14,011.76 |
| In-Kind Sponsorships | - | - | - | - | - |
| Education* | 46,552.36 | 296,636.40 | 484,253.00 | (187,616.60) | 89,723.61 |
| Annual Meeting* | 417,668.45 | 610,417.75 | 868,175.27 | (257,757.52) | 856,467.55 |
| Total Expenses | 547,897.61 | 1,221,348.86 | 1,852,446.55 | (631,097.69) | 1,358,074.45 |
| Net Income Before Investments | \$ (522,184.32) | \$ (44,045.93) | \$ (22,304.90) | \$ (21,741.03) | (119,071.54) |
| Dividends | 1,511.52 | 13,759.76 | 16,930.00 | (3,170.24) | 30,370.19 |
| Investment Fees | - | (5,785.87) | (12,000.00) | 6,214.13 | (8,826.24) |
| Realized Gain (Loss) | - | 265.94 | - | 265.94 | (30,645.23) |
| Net Unrealized Gain (Loss) | 33,029.61 | 138,708.19 | - | 138,708.19 | (183,151.31) |
| Net Income Over (Under) Expenses | \$ (487,643.19) | \$ 102,902.09 | \$ (17,374.90) | \$ 120,276.99 | (311,324.13) |

*See Supplementary Schedule

**Total 2023 Management Fee is \$520,968

Federation of Clinical Immunology Societies
Statement of Activities for Programs
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|---|-----------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Education Income | | | | | |
| Basic Immunology Update* | - | 17,893.00 | 39,906.40 | (22,013.40) | 18,095.00 |
| Basic Immunology To Go* | - | - | 25,000.00 | (25,000.00) | - |
| Basic Immunology Online* | - | - | - | - | 300.00 |
| Advanced Course - Spring* | 162.00 | 168,878.00 | 337,589.00 | (168,711.00) | 69,025.00 |
| Advanced Course - Singapore* | - | 15,000.00 | 57,750.00 | (42,750.00) | - |
| Advanced Course - China* | - | - | 22,500.00 | (22,500.00) | - |
| Advanced Course - France* | - | - | 10,000.00 | (10,000.00) | - |
| Advanced Course Online* | - | 225.00 | - | 225.00 | - |
| Systems Immunology* | - | 15,460.50 | 29,700.00 | (14,239.50) | 16,325.00 |
| Cancer Immunity and Immunotherapy* | - | 17,286.50 | 50,166.25 | (32,879.75) | 31,995.00 |
| ImmPort - Big Data* | - | 5,180.00 | 4,000.00 | 1,180.00 | 3,200.00 |
| Lupus Hub* | - | - | 18,150.00 | (18,150.00) | 7,150.00 |
| Total Education Income | \$ 162.00 | \$ 239,923.00 | \$ 594,761.65 | \$ (354,838.65) | \$ 146,090.00 |
| Education Expenses | | | | | |
| Basic Immunology Update* | 13,975.05 | 17,018.80 | 22,770.00 | (5,751.20) | 19,635.90 |
| Basic Immunology To Go* | - | - | 7,750.00 | (7,750.00) | - |
| Advanced Course - Spring* | 196.00 | 235,648.79 | 317,953.00 | (82,304.21) | 22,406.46 |
| Advanced Course - Singapore* | - | - | 57,750.00 | (57,750.00) | - |
| Advanced Course - China* | - | - | 14,650.00 | (14,650.00) | - |
| Advanced Course - France* | - | - | 3,000.00 | (3,000.00) | - |
| Systems Immunology* | 10,272.36 | 14,316.11 | 19,525.00 | (5,208.89) | 16,134.90 |
| Cancer Immunity and Immunotherapy* | 18,895.07 | 26,438.82 | 37,505.00 | (11,066.18) | 28,224.63 |
| ImmPort - Big Data* | 3,213.88 | 3,213.88 | 3,350.00 | (136.12) | 3,321.72 |
| Total Education Expenses | \$ 46,552.36 | \$ 296,636.40 | \$ 484,253.00 | \$ (187,616.60) | \$ 89,723.61 |
| Net Income Over (Under) Expenses | \$ (46,390.36) | \$ (56,713.40) | \$ 110,508.65 | \$ (167,222.05) | \$ 56,366.39 |

*Attached you will find supplemental reports that further illustrate the activities of these accounts

Federation of Clinical Immunology Societies
Statement of Activities for Educational Programs
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|---------------------------------|-----------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Basic Immunology Update | | | | | |
| <u>Income</u> | | | | | |
| Registration | - | 12,893.00 | 29,906.40 | (17,013.40) | 13,095.00 |
| Sponsorship | - | 5,000.00 | 10,000.00 | (5,000.00) | 5,000.00 |
| Total Income | - | 17,893.00 | 39,906.40 | (22,013.40) | 18,095.00 |
| <u>Expenses</u> | | | | | |
| Audio Visual | 2,866.10 | 2,866.10 | 3,000.00 | (133.90) | 1,471.57 |
| Educational Materials | - | 43.75 | 250.00 | (206.25) | 245.50 |
| Travel | - | - | 1,000.00 | (1,000.00) | 1,000.00 |
| Food & Beverage | 11,108.95 | 11,108.95 | 14,595.00 | (3,486.05) | 13,626.67 |
| Honoraria | - | 3,000.00 | 3,000.00 | - | 3,000.00 |
| Promotions | - | - | 605.00 | (605.00) | - |
| Temp Staff | - | - | 320.00 | (320.00) | 292.16 |
| Total Expenses | 13,975.05 | 17,018.80 | 22,770.00 | (5,751.20) | 19,635.90 |
| Net Income (Loss) | \$ (13,975.05) | \$ 874.20 | \$ 17,136.40 | \$ (16,262.20) | (1,540.90) |
| Basic Immunology To Go | | | | | |
| <u>Income</u> | | | | | |
| Sponsorship | - | - | 25,000.00 | (25,000.00) | - |
| Total Income | - | - | 25,000.00 | (25,000.00) | - |
| <u>Expenses</u> | | | | | |
| Travel | - | - | 1,500.00 | (1,500.00) | - |
| Honoraria | - | - | 6,000.00 | (6,000.00) | - |
| Promotions | - | - | 250.00 | (250.00) | - |
| Total Expenses | - | - | 7,750.00 | (7,750.00) | - |
| Net Income (Loss) | \$ - | \$ - | \$ 17,250.00 | \$ (17,250.00) | - |
| Basic Immunology Online | | | | | |
| <u>Income</u> | | | | | |
| Registration | - | - | - | - | 300.00 |
| Total Income | - | - | - | - | 300.00 |
| Net Income (Loss) | \$ - | \$ - | \$ - | \$ - | 300.00 |
| Advanced Course Online | | | | | |
| <u>Income</u> | | | | | |
| Registration | - | 225.00 | - | 225.00 | - |
| Total Income | - | 225.00 | - | 225.00 | - |
| Net Income (Loss) | \$ - | \$ 225.00 | \$ - | \$ 225.00 | \$ - |
| Advanced Course - Spring | | | | | |
| <u>Income</u> | | | | | |
| Registration | 162.00 | 163,878.00 | 266,839.00 | (102,961.00) | 24,025.00 |
| Sponsorship | - | 5,000.00 | 70,750.00 | (65,750.00) | 45,000.00 |
| Total Income | 162.00 | 168,878.00 | 337,589.00 | (168,711.00) | 69,025.00 |
| <u>Expenses</u> | | | | | |
| Audio Visual | - | 43,625.24 | 46,159.00 | (2,533.76) | 15,161.46 |
| Educational Materials | - | 477.50 | 2,500.00 | (2,022.50) | 495.00 |
| Staff Travel/Hotel | - | 2,314.21 | 1,761.00 | 553.21 | - |
| Speaker Travel/Hotel | - | 17,146.42 | 23,450.00 | (6,303.58) | - |
| Food and Beverage | - | 90,216.67 | 106,400.00 | (16,183.33) | - |
| Hotel | - | 57,390.06 | 106,333.00 | (48,942.94) | - |
| Honoraria | - | 9,000.00 | 11,250.00 | (2,250.00) | 6,750.00 |
| Promotions | 196.00 | 1,265.00 | 2,100.00 | (835.00) | - |
| FCE Travel Awards | - | 14,213.69 | 18,000.00 | (3,786.31) | - |
| Total Expenses | 196.00 | 235,648.79 | 317,953.00 | (82,304.21) | 22,406.46 |
| Net Income (Loss) | \$ (34.00) | \$ (66,770.79) | \$ 19,636.00 | \$ (86,406.79) | \$ 46,618.54 |

Federation of Clinical Immunology Societies
Statement of Activities for Educational Programs
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|------------------------------------|-----------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Advanced Course - Singapore | | | | | |
| Income | | | | | |
| Registration | - | - | 32,750.00 | (32,750.00) | - |
| Sponsorship | - | 15,000.00 | 25,000.00 | (10,000.00) | - |
| Total Income | - | 15,000.00 | 57,750.00 | (42,750.00) | - |
| Expenses | | | | | |
| Speaker Travel/Hotel | - | - | 20,523.46 | (20,523.46) | - |
| Partner Fee | - | - | 32,226.54 | (32,226.54) | - |
| FCE Travel Awards | - | - | 5,000.00 | (5,000.00) | - |
| Total Expenses | - | - | 57,750.00 | (57,750.00) | - |
| Net Income (Loss) | <u>\$ -</u> | <u>\$ 15,000.00</u> | <u>\$ -</u> | <u>\$ 15,000.00</u> | <u>\$ -</u> |
| Advanced Course - China | | | | | |
| Income | | | | | |
| Sponsorship | - | - | 22,500.00 | (22,500.00) | - |
| Total Income | - | - | 22,500.00 | (22,500.00) | - |
| Expenses | | | | | |
| Honoraria | - | - | 14,650.00 | (14,650.00) | - |
| Total Expenses | - | - | 14,650.00 | (14,650.00) | - |
| Net Income (Loss) | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 7,850.00</u> | <u>\$ (7,850.00)</u> | <u>\$ -</u> |
| Advanced Course - France | | | | | |
| Income | | | | | |
| Sponsorship | - | - | 10,000.00 | (10,000.00) | - |
| Total Income | - | - | 10,000.00 | (10,000.00) | - |
| Expenses | | | | | |
| Honoraria | - | - | 3,000.00 | (3,000.00) | - |
| Total Expenses | - | - | 3,000.00 | (3,000.00) | - |
| Net Income (Loss) | <u>\$ -</u> | <u>\$ -</u> | <u>\$ 7,000.00</u> | <u>\$ (7,000.00)</u> | <u>\$ -</u> |
| Systems Immunology | | | | | |
| Income | | | | | |
| Registration | - | 15,460.50 | 19,700.00 | (4,239.50) | 11,325.00 |
| Sponsorship | - | - | 10,000.00 | (10,000.00) | 5,000.00 |
| Total Income | - | 15,460.50 | 29,700.00 | (14,239.50) | 16,325.00 |
| Expenses | | | | | |
| Audio Visual | 2,866.10 | 2,866.10 | 3,000.00 | (133.90) | 1,471.57 |
| Educational Materials | - | 43.75 | 250.00 | (206.25) | 209.00 |
| Speaker Travel | - | - | 1,000.00 | (1,000.00) | 605.00 |
| Food & Beverage | 7,406.26 | 7,406.26 | 10,600.00 | (3,193.74) | 9,807.16 |
| Honoraria | - | 4,000.00 | 3,750.00 | 250.00 | 3,750.00 |
| Promotions | - | - | 605.00 | (605.00) | - |
| Temp Staff | - | - | 320.00 | (320.00) | 292.17 |
| Total Expenses | <u>10,272.36</u> | <u>14,316.11</u> | <u>19,525.00</u> | <u>(5,208.89)</u> | <u>16,134.90</u> |
| Net Income (Loss) | <u>\$ (10,272.36)</u> | <u>\$ 1,144.39</u> | <u>\$ 10,175.00</u> | <u>\$ (9,030.61)</u> | <u>\$ 190.10</u> |

Federation of Clinical Immunology Societies
Statement of Activities for Educational Programs
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|--|-----------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Cancer Immunity and Immunotherapy | | | | | |
| <u>Income</u> | | | | | |
| Registration | - | 17,286.50 | 35,166.25 | (17,879.75) | 16,995.00 |
| Sponsorship | - | - | 15,000.00 | (15,000.00) | 15,000.00 |
| Total Income | - | 17,286.50 | 50,166.25 | (32,879.75) | 31,995.00 |
| <u>Expenses</u> | | | | | |
| Audio Visual | 2,866.10 | 2,866.10 | 3,000.00 | (133.90) | 1,471.57 |
| Educational Materials | - | 43.75 | 250.00 | (206.25) | 235.50 |
| Staff Travel/Hotel | - | - | 1,000.00 | (1,000.00) | - |
| Speaker Travel | 4,409.16 | 4,409.16 | 3,650.00 | 759.16 | - |
| Food & Beverage | 11,619.81 | 11,619.81 | 15,290.00 | (3,670.19) | 14,153.73 |
| SITC Collaboration - Profit Share | - | - | 7,390.00 | (7,390.00) | 6,996.53 |
| Honoraria | - | 7,500.00 | 6,000.00 | 1,500.00 | 5,000.00 |
| Promotions | - | - | 605.00 | (605.00) | - |
| Temp Staff | - | - | 320.00 | (320.00) | 367.30 |
| Total Expenses | 18,895.07 | 26,438.82 | 37,505.00 | (11,066.18) | 28,224.63 |
| Net Income (Loss) | \$ (18,895.07) | \$ (9,152.32) | \$ 12,661.25 | \$ (21,813.57) | \$ 3,770.37 |
| | | | | | |
| ImmPort - Big Data | | | | | |
| <u>Income</u> | | | | | |
| Registration | - | 5,180.00 | 4,000.00 | 1,180.00 | 3,200.00 |
| Total Income | - | 5,180.00 | 4,000.00 | 1,180.00 | 3,200.00 |
| <u>Expenses</u> | | | | | |
| Audio Visual | 1,433.05 | 1,433.05 | 1,500.00 | (66.95) | 1,471.56 |
| Food & Beverage | 1,780.83 | 1,780.83 | 1,850.00 | (69.17) | 1,850.16 |
| Total Expenses | 3,213.88 | 3,213.88 | 3,350.00 | (136.12) | 3,321.72 |
| Net Income (Loss) | \$ (3,213.88) | \$ 1,966.12 | \$ 650.00 | \$ 1,316.12 | \$ (121.72) |
| | | | | | |
| Lupus Hub | | | | | |
| <u>Income</u> | | | | | |
| Lupus Hub | - | - | 18,150.00 | (18,150.00) | 7,150.00 |
| Total Income | - | - | 18,150.00 | (18,150.00) | 7,150.00 |
| Net Income (Loss) | \$ - | \$ - | \$ 18,150.00 | \$ (18,150.00) | \$ 7,150.00 |

Federation of Clinical Immunology Societies
Statement of Activities for FOCIS Annual Meeting
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|--|------------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| Annual Meeting Income | | | | | |
| Sponsorships/Corporate Support | - | 459,000.00 | 552,500.00 | (93,500.00) | 555,000.00 |
| Corporate and Foundation Grants | - | 25,000.00 | 182,500.00 | (157,500.00) | 182,500.00 |
| Exhibit Income | - | 22,500.00 | 25,000.00 | (2,500.00) | 21,500.00 |
| Total Support | - | 506,500.00 | 760,000.00 | (253,500.00) | 759,000.00 |
| Registration | (387.50) | 310,920.50 | 352,080.00 | (41,159.50) | 188,697.50 |
| Abstract Income | - | 6,120.00 | 5,300.00 | 820.00 | 4,681.00 |
| Sponsor Event Billback Income | 24,117.30 | 24,117.30 | 20,000.00 | 4,117.30 | 44,007.61 |
| Total Annual Meeting Income | \$ 23,729.80 | \$ 847,657.80 | \$ 1,137,380.00 | \$ (289,722.20) | \$ 996,386.11 |
| Annual Meeting Expenses | | | | | |
| Promotions/Marketing/PR | | | | | |
| Promotional Items | 1,350.00 | 1,777.50 | 5,570.00 | (3,792.50) | 5,365.95 |
| Development/Fund Raising | - | 9.89 | 2,600.00 | (2,590.11) | 3,105.00 |
| Advertising | - | - | 3,500.00 | (3,500.00) | 600.06 |
| Mail/Media Lists/PR/Photographer | 1,919.50 | 3,757.00 | 4,095.00 | (338.00) | 5,895.95 |
| Total Promotions/Marketing/PR Expenses | 3,269.50 | 5,544.39 | 15,765.00 | (10,220.61) | 14,966.96 |
| Printing/Copying | | | | | |
| Direct Mail: Design/Print/Postage | - | - | - | - | - |
| Posters/Other Print | 339.66 | 339.66 | 1,000.00 | (660.34) | 38.89 |
| Final Program: Design/Print | 11,128.66 | 11,128.66 | 11,600.00 | (471.34) | 13,158.79 |
| Abstract Processing | 9,960.30 | 20,269.21 | 20,270.00 | (0.79) | 15,993.30 |
| Copying | - | 144.18 | 275.00 | (130.82) | 265.48 |
| Total Printing/Copying Expenses | 21,428.62 | 31,881.71 | 33,145.00 | (1,263.29) | 29,456.46 |
| Operations | | | | | |
| Scientific Program/Abstract Committee | 1,009.66 | 1,009.66 | 8,950.00 | (7,940.34) | 13,085.32 |
| Decorating/Signage | 4,378.50 | 5,818.50 | 13,041.00 | (7,222.50) | 13,041.34 |
| Registration | 5,837.00 | 11,829.51 | 12,075.00 | (245.49) | 16,375.36 |
| Audio Visual Equipment | 40,987.55 | 50,987.55 | 60,000.00 | (9,012.45) | 50,875.80 |
| Audio Visual Labor | 52,730.31 | 52,730.31 | 70,000.00 | (17,269.69) | 69,135.63 |
| Electrical Power | 8,650.00 | 8,650.00 | 8,500.00 | 150.00 | 7,828.50 |
| Wi-Fi | 5,000.00 | 5,000.00 | 5,000.00 | - | 12,672.39 |
| Security | 3,019.28 | 3,019.28 | 5,315.00 | (2,295.72) | 5,313.00 |
| Staff Travel | 1,552.91 | 4,239.12 | 9,240.00 | (5,000.88) | 16,779.19 |
| Posters | 5,280.00 | 5,280.00 | 5,015.00 | 265.00 | 3,902.34 |
| Hotel Deposit/Penalties/Venue Rental | - | - | - | - | - |
| Complimentary Rooms | (8,914.36) | (8,914.36) | (9,100.00) | 185.64 | (9,944.03) |
| Speaker Reimbursement | 16,797.27 | 16,797.27 | 39,750.00 | (22,952.73) | 25,990.53 |
| Exhibits | - | 6,480.00 | 5,200.00 | 1,280.00 | 5,162.64 |
| Travel Grants | 20,896.71 | 20,896.71 | 38,100.00 | (17,203.29) | 23,506.16 |
| Awards | - | - | 750.00 | (750.00) | 366.10 |
| Temporary Staff | 2,012.85 | 2,012.85 | 2,200.00 | (187.15) | 951.63 |
| Non-Exhibit Freight | 423.60 | 423.60 | 1,956.00 | (1,532.40) | 1,955.06 |
| Pre-Meeting Planning | - | 688.99 | 1,000.00 | (311.01) | 811.46 |
| Member Society Symposia | 9,760.15 | 9,760.15 | 16,250.00 | (6,489.85) | 11,348.76 |
| Member Society Symposia Speakers | 567.50 | 567.50 | 5,600.00 | (5,032.50) | 3,490.00 |
| Sponsor Events | 24,117.30 | 24,117.30 | 20,000.00 | 4,117.30 | 47,840.74 |
| Lunch Programs | 11,305.99 | 11,644.99 | 12,500.00 | (855.01) | 12,545.20 |
| Event Insurance | - | 6,663.95 | 7,475.00 | (811.05) | 6,919.83 |
| Miscellaneous | 132.06 | 132.06 | 2,350.00 | (2,217.94) | 2,338.77 |
| Management Fee | 23,009.02 | 161,063.16 | 276,108.27 | (115,045.11) | 237,656.81 |
| Total Operations Expenses | 228,553.30 | 400,898.10 | 617,275.27 | (216,377.17) | 579,948.53 |
| Food & Beverage | | | | | |
| Coffee Breaks | 31,637.99 | 35,137.99 | 39,010.00 | (3,872.01) | 34,360.86 |
| Fundraising Meetings | 1,266.32 | 1,266.32 | 1,500.00 | (233.68) | - |
| Opening Reception | 52,712.49 | 52,712.49 | 65,485.00 | (12,772.51) | 65,484.57 |
| Total Food & Beverage Expenses | 85,616.80 | 89,116.80 | 105,995.00 | (16,878.20) | 99,845.43 |
| Scientific Networks/Social | | | | | |
| President's Reception/20th Anniversary | 18,205.36 | 20,796.66 | 14,050.00 | 6,746.66 | 51,964.06 |
| Poster Sessions | 50,471.07 | 50,471.07 | 62,000.00 | (11,528.93) | 61,817.33 |
| Fellow Reception/VIP Gathering | 10,123.80 | 11,709.02 | 19,945.00 | (8,235.98) | 18,468.78 |
| Total Scientific Networks/Social Expenses | 78,800.23 | 82,976.75 | 95,995.00 | (13,018.25) | 132,250.17 |
| Total Annual Meeting Expenses | 417,668.45 | 610,417.75 | 868,175.27 | (257,757.52) | 856,467.55 |
| Net Income Over (Under) Expenses | \$ (393,938.65) | \$ 237,240.05 | \$ 269,204.73 | \$ (31,964.68) | \$ 139,918.56 |

Federation of Clinical Immunology Societies
Supplementary Schedule of Business Operation & Committee Expenses
Seven Months Ended July 31, 2023

| | Month of July | 7 Months Ended July 31, 2023 | 2023 Budget 1/1/23-12/31/23 | YTD Variance Actual v. Budget | 2022 1/1/22-12/31/22 |
|--|---------------------|---------------------------------|--------------------------------|----------------------------------|-------------------------|
| FCE | | | | | |
| FCE Committee | - | - | - | - | - |
| Director's Forum | 24,465.93 | 24,678.73 | 28,500.00 | (3,821.27) | 18,619.09 |
| FCE Fusion | 6,126.28 | 6,126.28 | 8,175.00 | (2,048.72) | 8,171.77 |
| FCE Fusion Travel Awards | 10,228.06 | 10,228.06 | 12,700.00 | (2,471.94) | 19,825.61 |
| FCE Year-round Grant | - | - | 3,000.00 | (3,000.00) | - |
| FCE Expenses | <u>\$ 40,820.27</u> | <u>\$ 41,033.07</u> | <u>\$ 52,375.00</u> | <u>\$ (11,341.93)</u> | <u>\$ 46,616.47</u> |
| Membership & Scientific Outreach Committee | | | | | |
| Membership Committee | 248.61 | 248.61 | 240.00 | 8.61 | 32.25 |
| Membership & Scientific Outreach Committee Expenses | <u>\$ 248.61</u> | <u>\$ 248.61</u> | <u>\$ 240.00</u> | <u>\$ 8.61</u> | <u>\$ 32.25</u> |
| WICI | | | | | |
| WICI Committee | 340.18 | 348.78 | 645.00 | (296.22) | 322.75 |
| WICI Expenses | <u>\$ 340.18</u> | <u>\$ 348.78</u> | <u>\$ 645.00</u> | <u>\$ (296.22)</u> | <u>\$ 322.75</u> |
| Education Committee Expenses | | | | | |
| Education Committee | 394.35 | 394.35 | 485.00 | (90.65) | 446.04 |
| Education Committee Expenses | <u>\$ 394.35</u> | <u>\$ 394.35</u> | <u>\$ 485.00</u> | <u>\$ (90.65)</u> | <u>\$ 446.04</u> |
| Steering Committee Expenses | | | | | |
| Meeting Supplies | - | - | 200.00 | (200.00) | 132.90 |
| Travel and Reimbursements | 750.00 | 750.00 | 7,285.00 | (6,535.00) | 4,992.82 |
| Food & Beverage | 1,262.89 | 1,262.89 | 2,000.00 | (737.11) | 2,183.37 |
| Steering Committee Expenses | <u>\$ 2,012.89</u> | <u>\$ 2,012.89</u> | <u>\$ 9,485.00</u> | <u>\$ (7,472.11)</u> | <u>\$ 7,309.09</u> |
| Board of Directors Expenses | | | | | |
| Meeting Supplies | - | 239.51 | 850.00 | (610.49) | 1,109.45 |
| Travel and Reimbursements | 9,025.55 | 9,025.55 | 31,356.00 | (22,330.45) | 31,355.17 |
| Food & Beverage | 2,385.58 | 2,385.58 | 2,775.00 | (389.42) | 2,761.78 |
| Miscellaneous Expenses | 242.45 | 407.45 | 800.00 | (392.55) | 1,157.20 |
| Board of Directors Expenses | <u>\$ 11,653.58</u> | <u>\$ 12,058.09</u> | <u>\$ 35,781.00</u> | <u>\$ (23,722.91)</u> | <u>\$ 36,383.60</u> |